

Can Do Review



Richardson Pioneer // *High Level, Alberta*

Todd & Sargent is complete with the new grain terminal in High Level, Alberta for Richardson Pioneer. Grain receiving began on November 16 and is scheduled to begin shipping grain early January 2021. Crews are putting the finishing touches on the project before demobilizing mid-January.

This new facility provides 626,500 bushels of concrete storage with the ability to receive grain at 30,000 bushels per hour and loadout onto rail cars on the loop track at 60,000 bushels per hour. Also included in this facility is a grain dryer capable of drying at 125 metric tons per hour. Two steel annex bins give this facility an additional 563,000 bushels of storage capacity.

Todd & Sargent crew:

Superintendent Russ Shady | General Foreman Darcie West | Leadmen Scott Winfield

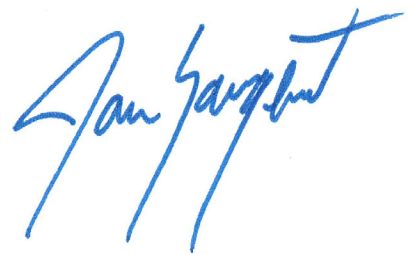
NOTES FROM JON

A Connection to the Past

While 2020 has not been what anyone would have expected (or chosen) one thing I've learned this year is to look for the silver linings in an otherwise trying time.

Several months ago—back before the terms COVID-19 and social distancing were even in our vocabulary—my father Phil Sargent and I went to visit a woman named Dorothy Harrison in Madrid, Iowa. Dorothy, now 98 years old, is the daughter of T&S founder George Todd. Dorothy had reached out to me by letter several months earlier after reading a copy of the "Can Do Review" that mentioned her father. It was such a pleasure to visit with Dorothy, who has such a direct connection to the early years of our company. She shared great stories of her father and the business, many of which had otherwise been lost to time.

Maintaining a strong connection to our history helps provide such context to the present. We are where we are because of those who came before us; and we work to honor them by continuing the mission they established of serving our clients. We also look to find ways to build on the great things they accomplished. While much has changed both in the world and in our company since our original founding by George Todd in 1933, these connections to the past help remind us of why we're here and the legacy that we have the privilege of carrying on.



EMPLOYEE SPOTLIGHT



**BRANDON
NORTON**
Estimator

How long have you been with T&S? 3 Years (May 2017)

Where did you go to college? Iowa State

Where do you live? Maxwell, IA

Tell us about your family.

Just got married in November.

Hobbies and/or what do you do in your spare time?

Motorcycling, hunting, fishing, and farming

Favorite project that you have worked on?

Iowa State University Research Feed Mill

Since we can't travel like we would like in this Covid world, what was your favorite trip or the place you can't wait to travel to?

My fiancé and I took road trip to Acadia National Park in Maine which had to have been my favorite trip.



**GILBERT
MORALES**
Leadman

How long have you been with T&S? 6 years, I enjoy working with my coworkers and I have had the chance to see what we do because I started at the bottom. I enjoy traveling with the company and seeing different parts of the country.

Where do you live? My hometown is Madera, California

Tell us about your family.

I have two daughters that live in Alabama with their mom. My parents and other family are still living in Madera. I have a sister in Oregon and a brother in Nashville.

Hobbies and/or what do you do in your spare time?

I like to play soccer and go fishing

Favorite project that you have worked on?

I enjoyed working on the Ranger, Georgia project.

Since we can't travel like we would like in this Covid world, what was your favorite trip or the place you can't wait to travel to?

I would like to travel to Barcelona to see the soccer stadium and other sites.

CATHY SIMMONS PROMOTED TO DESIGN MANAGER



Todd & Sargent is proud to announce the promotion of Cathy Simmons to Design Manager.

Cathy started with Todd & Sargent as an Engineering Drafter in 1993 after graduating with a degree in Industrial Technology from McPherson College and two years of graduate level work in Industrial Education and Technology from Iowa State University.

Cathy worked as a part-time designer for many years until she shifted to a full-time role as Assistant Design Manager in 2018. In her role, Cathy manages the development of designs for T&S projects across the US and Canada. Her favorite things about her new role are solving complex problems and facilitating a team environment that inspires innovative designs.

Cathy and her husband Gavin live in Ames; have two children, Grant and Kira. In her free time, Cathy and Gavin are big Iowa State Fans and enjoy traveling the United States searching for unique rocks.

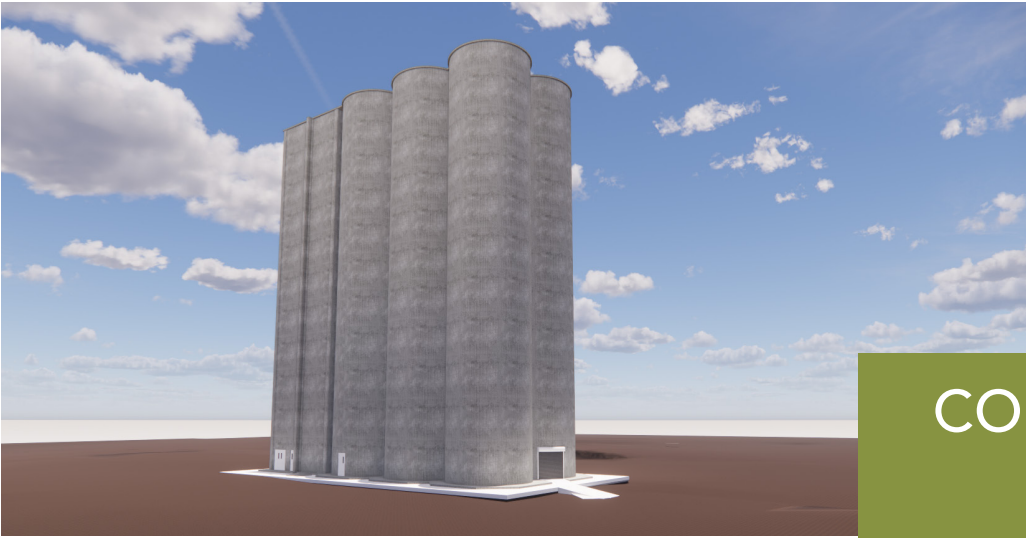
UPCOMING PROJECTS



Iowa State University – Kent Feed Mill & Grain Science Complex
Ames, Iowa



NEW Cooperative, Inc. – Feed Mill & Grain Elevator
Cooper, Iowa



CONFIDENTIAL
CLIENT

CONFIDENTIAL CLIENT – Pet Food Facility



RICHARDSON
PIONEER

Richardson Pioneer – Inland Grain Terminal
Hualien, Alberta



Parrish & Heimbecker, Ltd. – Inland Grain Terminal
Yorkton, Saskatchewan

SAFETY FIRST

Todd & Sargent is committed to providing a safe and healthy workplace to all of our employees. Safety is our priority, and nothing demonstrates that better than our Safety Beliefs. They clearly outline what safety means to us as a company, and how we can live our values every day.

1. I believe that our MOST important goal is for each of us to go home safe every night.
2. I believe that it is possible to complete every one of our projects with ZERO injuries.
3. I believe that safety is EVERYONE'S responsibility, including MINE.
4. I believe in safety not because I have to, but because it is the RIGHT thing to do.
5. I believe that safe practices should be REINFORCED, and that unsafe practices should be CORRECTED and the worker EDUCATED.
6. I believe that safety is IMPORTANT ENOUGH that if someone endangers themselves or others by violating our safety policies, we cannot keep them around - regardless of how good their work might be.
7. I will THINK SAFETY at all times, and use the necessary time, resources and techniques to work safely in ALL situations.
8. I believe that safety can ALWAYS be improved; I will CONTINUALLY strive to find safer ways to work and will communicate these ways to a supervisor.
9. I will INFORM someone immediately if they are not working safely, and will suggest ways for them to do the work SAFELY.
10. I will immediately report any unsafe conditions or behaviors to a supervisor so they can be CORRECTED.

Safety requires the commitment of every person in the company. Our Safety Beliefs help us to understand what that commitment looks like at every level, from new hires to veteran hands. Each employee signs their jobsite Safety Beliefs poster to show their personal commitment to living these values and their understanding of the importance of safety to everyone on site. When every person takes responsibility for safety, the whole company benefits. Always remember, safety first!

ABC OF IOWA

Award of Distinction

Todd & Sargent was recently recognized with the 2020 Award of Distinction in the category of General Construction (\$2 million - \$5 million) from the Associated Builders and Contractors of Iowa. The award was presented for the Pilgrim's Dual Lane Loadout Annex in Pittsburg, Texas. Criteria for the award included complexity of the project, attractiveness, unusual challenges, innovation, safety, and budget compliance.

The Todd & Sargent crew battled adverse temperature conditions while building the loadout annex. They also showed their commitment to safety –utilizing daily toolbox safety talks, constant jobsite coordination and continual coaching–to complete this project's 37,020 onsite man-hours with zero lost-time accidents.

"Todd & Sargent, Inc.'s project is an example of the innovation, superior workmanship and commitment to outstanding craftsmanship that embody merit shop construction," said Greg Spenner, ABC of Iowa President and CEO. "Todd & Sargent and its employees are dedicated to providing their clients with high-quality projects built safely and on-time."



Congrats to the Pilgrim's Team!

IN PROGRESS PROJECTS



Superintendent: Dennis Taggart |
General Foremen: Bill Schoba and Luis Rodriguez-Cruz | Foremen: Dana Black, Rick Dorrel, and Billy Ross | Leadmen: Adrian Mebane, Filip Cruz-Hernandez, and James Dinge



Raeford Farms - Poultry Feed Mill
Simsboro, Louisiana



Superintendent: Levi Joannette |
Leadman: Eric Farmer

This is our 10th project with
Parrish & Heimbecker during our
12 year partnership.



Parrish & Heimbecker, Ltd. - Inland Grain Terminal
Dugald, Manitoba

MILESTONE ANNIVERSARIES

Celebrating our Todd & Sargent employees who reached anniversary milestones in 2020. Thank you for all your hard work and dedication to Todd & Sargent.

30 YEARS



Michelle Sime

15 YEARS



Kyle Greenwood

10 YEARS



V. John Deepe

5 YEARS



Mike Fertig

25 YEARS



Mike Evans



Jim Stewart



Jessie Garcia



Kelly Taggart



Epifanio Gudino



Dana Black



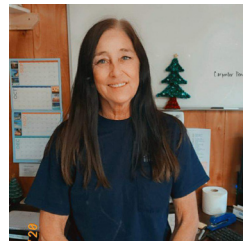
Jon Sargent



Sonny Williams



Cathy Simmons



Barb Durby



Mike Willman

Upcoming Conferences & Expositions

Todd & Sargent will be attending the following conferences and expos in the upcoming year. Please stop by and say hi to our team, whether virtually or in person. We look forward to connecting with you in 2021.

American Feed Industry Association

AFIA Pet Food Conference
January 26th – Virtual

Grain Elevator and Process Society

GEAPS Exchange
August 6-9th
Columbus, OH

International Association of Operative Millers

IAOM Annual Conference & Expo
August 29 – September 2
Little Rock, AR

International Oil Mill Superintendents Association

IOMSA Annual Convention
Mid June TBD
Des Moines, IA

International Production & Processing Expo

IPPE Marketplace
January 25-29th – Virtual

Iowa Renewable Fuels Association

IRFA Annual Summit
January 26th – Virtual

National Grain and Feed Association

Country Elevator Conference
December 8/9th 2020– Virtual

Annual Convention
June 2 - 4th
San Diego, CA

NEW HIRES & PROMOTIONS

Welcome to our newest T&S team members, Faye Murray, Project Coordinator; Alex Orellana, Project Manager; and Best Ekenma, Project Engineer.



Faye Murray



Alex Orellana



Best Ekenma

Congratulations go out to Haley Frederick on her promotion to Senior Accountant and to Darcie West to General Foreman.



Haley Frederick



Darcie West

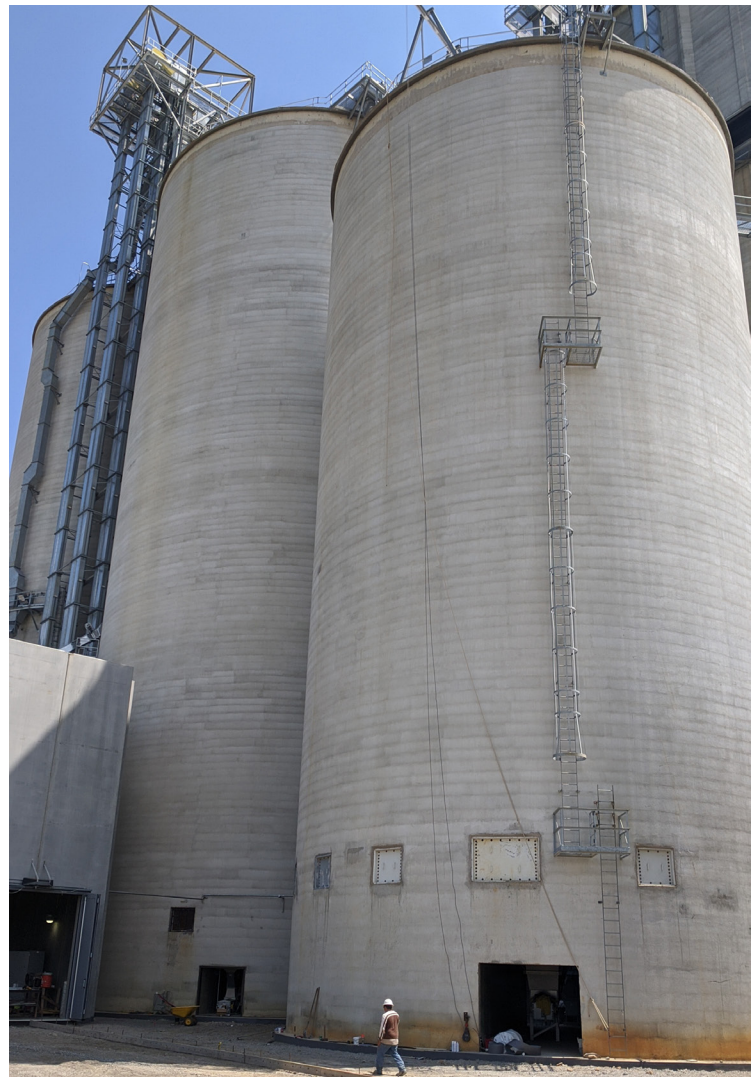


PILGRIM'S

Ranger, Georgia

Feed production is fully online at the new Pilgrim's 20,000 ton per week poultry feed mill in Ranger, Georgia. The new facility features high-speed rail receiving for grain and softstocks using an NPK Hard Car unloader, full hopper-bottom grate truck receiving, a high-speed corn bulkweigh system for regional transloading, 27 bulk ingredient bins in the mill tower directed to dual batching systems, and two mixers to accommodate segregation of conventional and NAE feed. There are 900,000 bushels of whole grain storage and a 4,200 ton soymeal silo with Laidig unloader. The facility includes three 75 ton per hour pelleting lines, as well as twenty-four finished feed bins in a dual loadout to expedite feed delivery and isolate certain feed types.

As a leading global poultry and prepared foods company, Pilgrim's has 36 production facilities and 16 prepared foods facilities across the U.S., Puerto Rico, Mexico, the U.K., and Continental Europe. Pilgrim's has the capacity to process 45.2 million birds per week and produce 13.3 billion pounds of live chicken annually. Nearly one out of five chickens in the United States come from Pilgrim's. Todd & Sargent is proud to have been a part of Pilgrim's development and construction of this facility and would like to congratulate Pilgrim's on their increased production and efficiencies going forward!



Todd & Sargent crew:

Superintendents Randy Durby, Mike Taggart, James Beck, and Thomas Alexander | General Foremen Patricio Dominguez-Rosas and Steve Somers | Foremen Jesus Garcia, Eric Gay, Jose Ortiz-Benabe, Santiago Gomez-Fernandez, Sonny Williams, Edgar Cabazos, and Fabian Gaytan-Reyes | Leadmen Juan Lopez-Perez, Fidel Gudino, Esau Mosca, Nathan Hazlewood, Roger Mallicoat, Juan Patino, Lewis Thompson, Alex Brzenk, and Steve Foster.



HAPPY RETIREMENT, PAUL!



Congratulations to Paul Noelck, Design Manager, who retired June 2, 2020 after 44 years of service at Todd & Sargent. After graduating from Iowa State University in 1974 with a Bachelor of Arts in Architecture, Paul gained experience working construction, driving a ready-mix truck and selling Kirby vacuums before starting his career at T & S on May 10, 1976 as an Engineering Drafter. In 1978, Paul was promoted to Designer/Drafter and in 1980 was promoted to Design Drafting Leader. In 1987, Paul was promoted to Design Manager.

In his role as Design Manager, Paul designed facilities for feed, grain, flour, pet food, and specialty process facilities. The designs at T & S have been a team effort, starting with gaining an understanding of our clients' needs and the engineering, purchasing, and construction requirements and limitations, and then defining and refining design on drawings with input from the team until final. Paul believed these design drawings, proposal and/or projects, were the means by which the better way was found.

Some of the many clients that Paul worked closely with over the years include: Farmer's Coop; Cargill; LDS Church; The Iams Company; Kent Feeds; West Central Cooperative/Landus; Carroll's Foods; Premium Standard Farms; Christensen Farms; Miller Milling; Renewable Energy Group; Columbia Farms; Sanderson Farms; Parrish & Heimbecker; Siemer Milling; Bunge; AGP; King Milling; Star of the West; Chelsea Milling; Rahr Malting; Wayne Farms; Hilmar Cheese; Pilgrim's; and many more. Paul was also heavily involved in the development of the Iowa State University Feed Mill which is currently under construction.

Paul experienced major technological shifts over his years at T & S. He created design drawings by hand his first years. In 1983, T & S got its first Computer Aided Design station. By the mid 1990's, all T & S drafters were equipped with CAD stations. Starting in the 2013, Paul spearheaded the transition of the design group to Building Information Modeling (BIM) by implementing the use of Revit software to create 3D models of our proposals and projects. These changes continue to help T & S better serve our clients in an ever-changing world.

Paul and his wife Candy live in Boone, IA. Their family includes son Adam Noelck, wife Katie and children Otto and Marjorie of Park City UT; daughter Jessica Noelck of Madison WI; son Jason Noelck, wife Chantalle, and children Carter and Holden of Edmonds, WA; daughter Abby Noelck of Coralville, IA. Over the years, Paul was known for his many recreational pursuits including traveling, camping, hiking, biking, and exploring the National Parks—he hiked the Grand Canyon rim to rim in a day, climbed Longs Peak, and rode RAGBRAI. Paul's retirement plans include doing more of the things he enjoys and spending time with grandkids, family, and friends and getting involved in some new activities and adventures.

While COVID-19 prevented a traditional retirement party, we were excited to celebrate Paul with a drive-by parade in April! We wish Paul, Candy, and their entire family all the best.



*Season's Greetings
from
Todd & Sargent*



2905 SE 5th St.
Ames, Iowa 50010

OUR PASSION

Bringing Customer
Visions to Reality

OUR NICHE

We Design,
Engineer, and Build
Ag and Industrial
Facilities

OUR PROMISE

You Can
Count on Us