

“Can Do” Review



NEW COOPERATIVE // *Cooper, Iowa*

Construction is complete at NEW Cooperative's new swine feed mill in Cooper, Iowa.

This slipformed facility includes a 10,000 ton per week feed mill and 1.6 million bushel grain storage between 4 silos with above grade tunnels. The facility has loadout capabilities from several locations and a 20,000 bushel per hour grain

receiving system. The mill contains two 45-ton per hour roller mills, one 38-ton per hour hammer mill, and two pelleting lines, with the option to expand to three lines. A custom loop hoist beam was also designed for this facility to lift and move the grinder motors and rolls from the roller mills for servicing and replacing the parts.

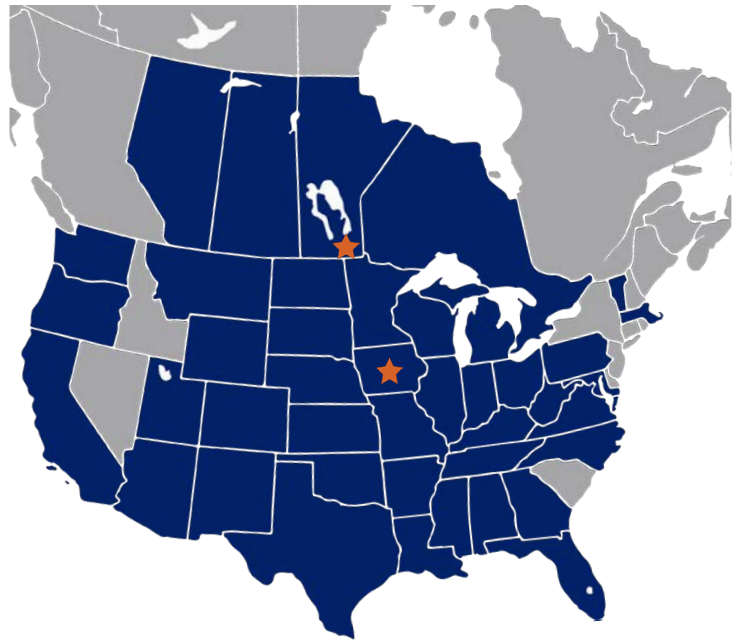
Todd & Sargent crew:

Superintendents: Randy Durby and Patricio Dominguez | **General Foreman:** Sonny Williams | **Foremen:** Erik Herrera, Bradd Thompson, Santiago Gomez, Julio Valdez, and Joseph Lance | **Leadmen:** Ramon Herrera-Martinez, Andres Godho, Dale Ganoe, and Eric Stalter

NOTES FROM JON

In 1968, after 35 years of building in the United States, Todd & Sargent built our first international project—a feed mill in Strathroy, Ontario.

In the 1980's we were approached by a long-time US client to support their northward expansion as a construction partner in Canada. We said, "Can do!" and Phil Sargent spearheaded creation of a Canadian entity to support that growth, with management based at our office in Ames, Iowa. Since then, we have established a reputation as a top-notch design-builder in Canada's industrial-ag space.



With the recent opening of our Winnipeg office and the announcement of a Canadian leadership team, we look forward to expanding our legacy in Canada. There are a couple reasons why this expansion is especially exciting: First, with a dedicated leadership presence in Winnipeg we will be better positioned to give our Canadian clients and T&S team members the support they deserve. Second, to date in Canada we have focused primarily on the grain market and the ability to now leverage our breadth and depth of experience in the feed, flour, and specialty processing markets is a tremendous opportunity.

While we now have two offices, we remain united as one team dedicated to serving the engineering and construction needs of our clients, across North America. And we're excited to see what's next!

Jon Sargent, President & CEO

SUPERINTENDENT OF THE YEAR AWARD

In May, Todd & Sargent's Superintendents and leadership team met at Big Cedar Lodge in Missouri for their Superintendents Seminar. During the meeting, Dennis Taggart (pictured left with Pat Taggart and Jon Sargent) was announced as Todd & Sargent's 2021 Superintendent of the year. Dennis's crew completed 68,358 man hours with zero recordable injuries. Epifanio Gudino (pictured middle) was named Runner-Up Superintendent of the Year. Epifanio's crew completed 53,644 man hours with zero recordable injuries. Both received a gold coin to recognize their achievement. Congratulations to both Dennis and Epifanio!



T&S ANNOUNCES CANADIAN EXPANSION

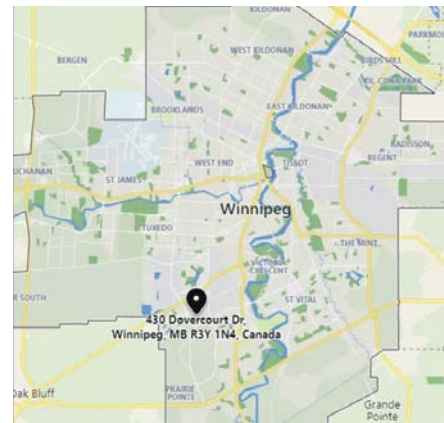
Todd & Sargent is proud to announce the expansion of its Canadian operations with the opening of an office in Winnipeg, Manitoba. The new office will serve as the company's Canadian headquarters and home to its Canadian team.

As part of the expansion, the company also announces that Rori Bouchard will serve as the new President of Todd & Sargent Canada, replacing Jon Sargent who will remain on as the company's CEO. Rori brings 15 years of industry experience and joins Lesley Whitten, Operations Manager, to head up the company's Winnipeg-based leadership team.

Founded in 1933 in Ames, Iowa, Todd & Sargent began serving clients in Canada in 1968 and formally established Todd & Sargent Canada in 1985 to serve the growing Canadian agriculture industry. The company's Canadian team has served clients by designing and building quality grain handling facilities across western Canada. This expansion will allow the company to bring its breadth of industry experience into Canada to serve clients in a wider array of industries.

"After more than 50 years of serving Canadian clients, we're excited to take this important step of increasing our presence in the prairie provinces to better support our Canadian team and clients. We're building a talented team focused on the future and we look forward to continuing our support of the Canadian ag industry in the decades to come. With extensive experience in the grain, feed, flour, petfood, malting, and oilseed industries, we are well positioned to help develop Canada's growing ag infrastructure," said CEO Jon Sargent.

Pictured Below (L to R): Jon Sargent, CEO; Rori Bouchard, President; and Lesley Whitten, Operations Manager



EMPLOYEE SPOTLIGHT



**PATRICIO
DOMINGUEZ**
*Superintendent
Phillipsburg, KS*

How long have you been with T&S?

14 years - I started in 2008 in Welcome, Minnesota.

Tell us about your family.

I am married to my wife, Patricia, and have three children, Sarai, Ethan, and Dulce.

Hobbies and/or what do you do in your spare time?

In my free time, I like to be with my family and make campfires and cook outside.

Favorite project that you have worked on?

I would say all of the projects I have worked on because I have had the opportunity to learn and have new experiences with each of them.

Patricio was hired as a laborer in Welcome, MN, in 2008. He was promoted to Leadman in 2010, Foreman in 2011, and General Foreman in 2016. He was promoted to Superintendent at the 2022 Superintendents Seminar. During his time with T&S, Patricio has worked on 17 jobs, with his most recent projects being Cooper, IA and Phillipsburg, KS.



**STEVE
SOMERS**
*Superintendent
Wilson's Mills, NC*

How long have you been with T&S?

8 years - I started in 2014 as a laborer in Harrison, Indiana.

Tell us about your family.

I am married to my wife, Shellie, and have two grown sons, Dylan and Murray.

Hobbies and/or what do you do in your spare time?

I like to hunt, fish, and canoe camp.

Favorite project that you have worked on?

My favorite project is the next one because we will get to apply all that we've learned on the current one.

Steve was hired as a laborer in Harrison, IN in February 2014. He was promoted to Leadman in June 2014, Foreman in 2016, General Foreman in 2019, and Superintendent at the 2022 Superintendents Seminar. He also served as a site safety coordinator from 2015 to 2016 in Willard, OH and Ozark, AL. During his time with T&S, Steve has worked on 10 jobs.



**TONY
MANCILLAS**
*Superintendent
Waupun, WI*

How long have you been with T&S?

I started with T&S in March 2022 in Phillipsburg, Kansas.

Tell us about your family.

I have been married to my wife, Sonia, for 35 years. We have 5 children and 8 grandchildren.

Hobbies and/or what do you do in your spare time?

I like to spend time with my family making carne asada in my backyard or at the ranch, hunt, and spend time helping my brother on the ranch.

Favorite project that you have worked on?

I have done slips in the past with T&S and now I have the opportunity to join T&S and be part of one of the biggest flour mill slips I have done in my career.

Tony started in construction right after high school in 1987, specifically in slipform construction. He had a variety of roles with slipform construction in the years following and was part of an international team to work on projects in Trinidad & Tobago, Vietnam, and Mexico. In 2007, he had his first project as a Superintendent. Tony joined Todd & Sargent in 2022 as a General Foreman in Phillipsburg, KS. He was promoted to Superintendent in July 2022, and he now is located at the Waupun, WI job where he is co-Superintendent with Dennis Taggart.

NEW HIRES, PROMOTIONS, & NEW ROLES

Welcome to our newest T&S team members!



Aaron Craig
Drafter



Jake Maffett
Data Expeditor



Allen Beery
BIM Manager



Adam Moeller
Process Designer/
Estimator



Ann Fraher
Executive Assistant



Jamie McCulligh
Superintendent



Daniel Borkowski
Drafter



Logan Hansen
Structural Engineer



Hunter
Chamberlin
Project Expeditor

Congratulations to the following individuals on their recent promotions!



Rodolfo Olivares
Leadman



Tony Mancillas
Superintendent

Congratulations to the following individuals on their new positions!



Kelly Taggart
Project Expediting
Supervisor



Ashley Haynes
Project Expeditor

MILESTONE ANNIVERSARIES

Celebrating our employees who reached anniversary milestones in 2022. Thank you for all your hard work and dedication to Todd & Sargent!

35 YEARS — 20 YEARS — 5 YEARS —



Robby Shell
Superintendent



Josh Schneider
Drafting Leader



Terry Stover
Drafter



Brandon Norton
Process Designer/
Estimator



Jose Ortiz-Benabe
Foreman



Santiago Gomez-
Fernandez
Foreman

5 YEARS CONT.

1 YEAR



Andres Godho
Leadman



Uziel Marcelino-
Mosca
Leadman



John Yount
Asst. Project
Manager



Maddie Casady
Marketing
Coordinator



Jake Poirier
Designer



William Quick
Crane Operator

PROJECTS IN PROGRESS



Parrish & Heimbecker // Shuttle Train Terminal
Yorkton, Saskatchewan

Superintendent: Levi Joannette | **General Foreman:** Darcie West | **Foremen:** Justin Reid | **Leadman:** Ryan Grasley



Bartlett Milling // Flour Mill Expansion
Wilson's Mills, North Carolina

Superintendent: Steve Somers | **Foreman:** Jose Ortiz-Benabe | **Leadmen:** Rodolfo Olivares, Uziel Marcelino-Mosca, and Jose Antonio DeLaHoya



Richardson // Inland Grain Terminal
Swan River, Manitoba

Superintendents: Jamie McCulligh | **Foreman:** Scott Winfield | **Leadmen:** Jared Blumhagen, Quin Squair, Kristopher Cantley, Mohamed Wario, Gutu Tufa, Tracy Whitstone, and Richard Davis



Iowa State University // Feed Mill Complex
Ames, Iowa

Superintendent: Robby Shell | **General Foreman:** Eric Gay | **Foremen:** Mauro Gudino, Dana Black, Efrain Perez-Escobar, and Bryan Hernandez | **Leadmen:** Edgardo Herrera-Montes, Gilberto Morales, and Jose Luis Castaneda



Amber Wave // Wheat Protein Ingredients Facility
Phillipsburg, Kansas

Superintendents: Mike Taggart, Russ Shady, and Patricio Dominguez | **General Foremen:** Jim Stewart | **Foreman:** Santiago Gomez-Fernandez, Valentin Garcia, Javier Colato, and Esmerejildo Castaneda | **Leadmen:** Jose Gamez, Manuel Figueroa, Cruz Alfonso Hernandez-Perez, Eduardo Mendez, and Dilver Rodriguez



United Cooperative // Dairy Feed Mill
Waupun, Wisconsin

Superintendent: Dennis Taggart and Tony Mancillas | **General Foremen:** Fabian Gaytan-Reyes, Carlos Rivera-Castro, and Nestor Badillo-Sepulveda | **Foremen:** Severiano Yanez-Hernandez, Edgar Ugalde-Uglade, Julio Cesar Valdez, Ismael Leija, Arturo Prado, and Adan Garcia | **Leadmen:** Juan Manuel Lopez-Perez, Luis Ugalde-Enriquez, Jose Orniso, Roberto Mendoza-Maldonado, Agustin Gomez, Jesus Ortega, and Cervando Pioquinto

UPCOMING PROJECTS



King Milling – Flour Mill Expansion

Lowell, Michigan

Superintendent: Epifanio Gudino | **Foreman:** Ariel Lopez-Galindo

Leadmen: Martin Urenda, Jose Garcia, and Nathan Thibault



AGP – Storage Expansion

Port of Grays Harbor – Aberdeen, WA

T&S SAFETY TRAININGS

The biggest focus of the T&S Safety Department in 2022 has been consistent, effective, and relevant training. So far this year, all jobsite crews have received training in rigging, material handling, fall protection, and the new Pre-Lift Checklist. These trainings have been well-received and participation is enthusiastic. Crew members have enjoyed learning about all the ways they can approach their work in a safer manner.

Our trainings are geared toward helping our crews develop good safety habits and encouraging learning and skill-building. New topics are being added to our training list and site visits are being scheduled more frequently and for longer times. Superintendents choose which trainings suit their jobsites best so we're able to provide the most relevant trainings to help keep their jobsites both safe and compliant.

Todd & Sargent's Safety Program is about more than audits and inspections. We're committed to supporting our field crews by providing training and resources for the hazards experienced on their job at the stage it's at. We work to keep crew members safer and more aware to help them to develop skills that can be used for the duration of the job and their careers. For every person at T&S, **Safety is job #1**, and we're excited to be part of that!



Fall Protection Training in Wilson's Mills, NC



Pre-Slip Safety and Operations Training in Phillipsburg, KS



Cable Climber Training in Kansas City, MO



2905 SE 5th Street
Ames, Iowa 50010

T&S College Recruiting

College recruiting season is one of our favorite times of the year! We are always excited to get to know students from schools and programs across the midwest. Todd & Sargent's partnership with colleges is a crucial part of furthering the development of our team. In addition to recruiting college students, T&S partners with schools like Des Moines Area Community College (DMACC) to bring youth into our office to get them excited about a potential career in construction.

We look forward to meeting students at career fairs and career expo days at Fort Hayes State University, Iowa State University, Pittsburg State University, University of Northern Iowa, DMACC, and Dordt College!



"Can Do" is Todd & Sargent's motto and came from our founder Warren Sargent. In the 1960's, Warren was approached by a client who desperately needed help getting a facility up and running in time for harvest. Despite a full project load already, Warren was committed to helping and said "Can Do!" And we did. This philosophy lives on at T&S as a reminder that we as a company **Can Do** anything we set our minds to.

