

“Can Do” Review



KING MILLING // *Lowell, Michigan*

Construction is continuing to progress at King Milling’s flour mill expansion project.

T&S completed the slip for the D-mill in December 2022 and the loadout tower in March 2023. The new 35,000-square-foot, six-floor mill increases King Milling’s production by 7,500 CWT (750,000 pounds) of flour per day, bringing total production to 24,500 CWT (2.45 million pounds) per day.

King Milling is the oldest continually operating business in Kent County, MI. They mill multiple varieties of wheat for several customers in Michigan and across the US.

Todd & Sargent crew:

Superintendent: Epifanio Gudino | **General Foreman:** Ariel Lopez-Galindo | **Foreman:** Javier Colato and Esmerejildo Castaneda
Leadman: Jorge Aguirre, Jose Garcia, Venancio Rojas-Ramirez, and Alberto Diaz | **Crane Operator:** Will Quick

NOTE FROM JON

Todd & Sargent's isn't the only notable anniversary in 2023: the Des Moines Register's Annual Great Bike Ride Across Iowa (RAGBRAI) is celebrating its 50th anniversary this year. What began in 1973 as a challenge between two local journalists has turned into a week-long bicycle ride each July hosting tens of thousands of riders as they make their way across the state.

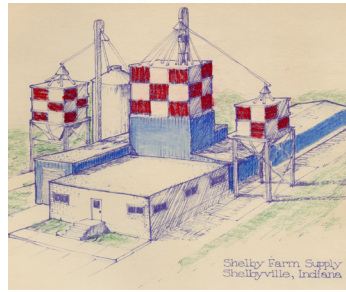
Labeled "a carnival on wheels", "the state fair in spandex", and various other colorful descriptions, RAGBRAI is a unique experience that should be on everyone's bucket list. Certainly not a race, it's a chance to meet great people while exploring the beautiful countryside of Iowa.

With the route coming through Ames this year, T&S wanted to embrace the celebration (and 90+ degree temperatures) by putting together a team for the Wednesday 55-mile ride from Ames to Des Moines. 22 of us made the trek, including two riders from a client who drove all the way from Michigan to join us! We met at the T&S office at 7am to try and beat the heat. With an estimated 60,000 of our new closest friends, we made our way through Slater, Madrid, Polk City, Ankeny, and finally into Des Moines around 4pm. We didn't make it to the Lynyrd Skynyrd concert that night, but we did have an air conditioned bus waiting to take us home after we finished.

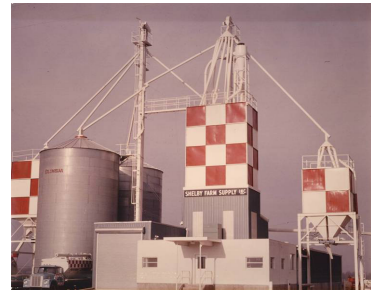
Custom T&S jerseys helped us look official and keep the group together along the way. Thanks to all who joined. While I can't promise this will be an annual tradition, I can promise that we made memories to last a lifetime.



Jon Sargent, President & CEO



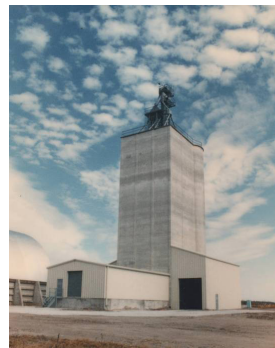
Steel Feed Mill - 1964 - Drawn Design and Completed Mill



T&S's First Concrete Feed Mill - 1969



T&S continued constructing steel mills after beginning slipform, such as this mill in Alpha, IL, built in 1970



Concrete Feed Mill - 1983
Farmer's National Products in
Atkinson, NE

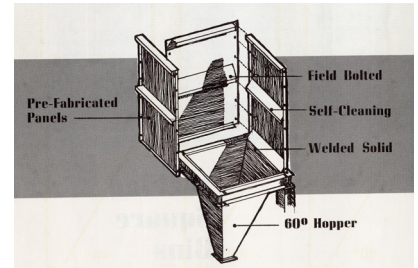


Concrete Grain Elevator for United Grain Growers in Olds, AB built in 1990's



90 YEARS OF TODD & SARGENT - PART 2

Although riveted steel bins were being built at the turn of the century, the amount of interior bracing needed to support the walls interfered with the flow of ingredients. In 1961, Warren Sargent began designing bins with the bracing on the outside. The end result was the distinctive Todd & Sargent bins with their welded design, allowing for a smooth interior surface. This meant the bins emptied completely between batches so there was no hang up of stale feed or grain to contaminate fresh material.



Todd & Sargent built many steel structures from 1960 on. In the late '60s, T&S proposed a steel feed mill for Ceres Land Company in Sterling, Colorado. The customer said "Concrete," and Warren said "Can Do," adding jacks and buggies to the company's vocabulary and slipforming to its construction methods.

Concrete construction allowed for larger facilities to be built more economically. Thanks to larger farms, higher yields, and increasing overseas markets, farmers were moving their grain to the country elevator sooner, creating the terminal elevator boom of the 1970s and early '80s. Elevator structures went from 150,000 bushels of storage in 1971 to two million bushels by 1980.

As the grain economy softened in the '80s, McDonald's introduced Chicken McNuggets and the poultry industry began building new mills to meet the growing demand, renewing feed mills as the prime clients for T&S.

While grain terminals and feed mills were the main products, concrete construction took Todd & Sargent into many areas throughout the '80s and '90s, including flour mills, pet food plants, and oilseed processing facilities and opened the door for work across the United States and Canada.

During the 1990s, changes in Canadian shipping rates created demand for major expansion of the grain industry. Todd & Sargent Canada was formed to participate in this new opportunity and built many new shipping terminals over the next decade.

In the 2000s, feed mills, grain elevators, soy processing facilities, and flour mills kept the slipform business moving, but the company was about to expand its presence in a new industry. In 2001, T&S began work in the ethanol and biodiesel industry. The first biodiesel facility was for long-time client West Central Soy in Ralston, Iowa. The boom in construction of new biodiesel facilities led to a strategic alliance between Todd & Sargent and Renewable Energy Group (REG), specializing in the design, engineering, construction, and start-up of new biodiesel facilities across the US.



In the 90-year history of the company, no two jobs have ever been exactly alike. Even when the same client wants identical plants in two locations, you can bet there will be some changes. Meeting these individual specifications is a challenge which motivates us to stay ahead of the changes in the industry and to design and build facilities which not only meet the client's current needs, but also their future growth and expansion.

EMPLOYEE SPOTLIGHT



MIKE WILLMAN

Designer

Tell us about your time with T&S.

I started January 1, 1995 (yes, we had computers).

Tell us about your family.

My patient and loving wife LuAnn who puts up with my bike collection.

What are some of your hobbies/what do you like to do in your spare time?

I do road cycling and bike commute to work over 3,000 miles per year, 12 months of the year. I also do some mountain biking (when I tire of road cycling or when there's snow on the roads), cross country skiing (when the snow is too deep for the mountain bike), and downhill skiing (when hills are too steep to cross country ski).

What is your favorite project you have worked on and why?

Wow tough question, might as well ask me what's my favorite bike. Answer: It's the one I'm on at that time. Same for projects. Really they're all my favorites. I've been here too long (as some would attest) to have "a favorite." I've had the good fortune to work on a wide variety of projects in Canada and the US. I've been a part of feed mills, grain elevators, shipping terminals, biodiesel facilities, ethanol plants, pet food facilities, lactose processing facilities, soybean crush plants, and flour mills. Along the way, I've met with and got to know many of our clients, some who I consider friends. For me, it's a continuing educational process and often our best educators are our clients. I enjoy learning.



SONNY WILLIAMS

*General Foreman
Phillipsburg, KS*

Tell us about your time with T&S.

I started my career with T&S in 2015 in Ozark, AL. I began as a carpenter/finisher and worked my way up to a Leadman. I was promoted to Foreman on the Miller Milling job in Saginaw, TX. In Ranger, GA, I was in charge of the batching equipment area and later promoted to General Foreman at the NEW Coop job in Jefferson, IA. I just finished up a mill for Amber Wave in Kansas and on to Indiana for Star of the West.

Tell us about your family.

My family includes my wife Christen, our daughter Kinley who just started first grade, and my stepdaughters Cierra and Chloe.

What are some of your hobbies/what do you like to do in your spare time?

I enjoy spending time with my family. I also enjoy fishing and trying out new restaurants.

What is your favorite project you have worked on and why?

It's hard to say which job is my favorite. Ranger was fun and rewarding but I guess it would have to be NEW Coop because I began my role there as General Foreman and made some great lifelong friends. It was a great couple of years.

SUPERINTENDENT OF THE YEAR AWARD

Todd & Sargent's Superintendents and leadership team met at the Ames office on August 17 and 18 for their annual Superintendents Seminar. During the meeting, Epifanio Gudino was announced as Todd & Sargent's 2022 Superintendent of the Year. Epifanio's crew completed 76,864 man hours with zero recordable injuries. The crew worked on two jobs in 2022. They finished the job in Kansas City, MO then relocated to Lowell, MI, where they completed two main slabs and slipped the flour mill in November. Randy Durby was named Runner-Up Superintendent of the Year. Congratulations to Epifanio and Randy!



Pat Taggart and Epifanio, 2022 Superintendent of the Year. Epifanio received a custom trophy and a one ounce gold double eagle coin.



Pat Taggart and Randy, 2022 Runner-Up Superintendent of the Year. Randy received a 1/2 ounce gold eagle coin.

MILESTONE ANNIVERSARIES

Celebrating our employees who recently reached anniversary milestones. Thank you for all your hard work and dedication to Todd & Sargent!

41 YEARS



Pat Taggart
VP - Field Operations

10 YEARS



Jessica Taggart
HR Generalist

5 YEARS



Kolton Bruce
Pilot



Alicia Cifuentes-Perez
Laborer



Enrique Cabrera-Rosa
Laborer

1 YEAR

Rori Bouchard
Lesley Whitten
Aaron Craig
Jake Maffett
Adam Moeller
Ann Fraher
Daniel Borkowski
Logan Hansen
Hunter Chamberlin
Brian Wittmeier
Susanne Elliott

President - Canada
Operations Manager - Canada
Drafter
Data Expeditor
Estimator
Executive Assistant
Drafter
Professional Engineer
Project Expeditor
Senior Estimator
3D Drafter

Jamie McCulligh
Tony Mancillas
Cruz Hernandez-Puentes
Eduardo Mendez
Cervando Pioquinto
Leonardo Figueroa-Pastrana
Juan Cervantes-Hernandez
Alberto Diaz

Superintendent
Superintendent
Foreman
Leadman
Leadman
Leadman
Leadman
Leadman

PROMOTIONS & NEW ROLES

Congratulations to the following individuals on their recent promotion!



Faye Murray
Senior Project Coordinator



Danielle Faust
Asst. Project Manager



Nathan Hazlewood
Leadman



Luis Martinez
Leadman



Felipe Clemente
Leadman



Leonardo Figueroa-Pastrana
Leadman



Juan Cervantes-Hernandez
Leadman



Madison Mosley
Leadman

NEW HIRES

Welcome to our newest T&S team members!



Brandon Easton
IT Specialist
Ames, IA



Jarret Bierman
Director of Construction
Ames, IA



Sydney Chicos
Asst. Designer
Ames, IA



Seana Godbold
Project Coordinator
Ames, IA



Brandon Pochinco
Asst. Project Manager
Winnipeg, MB

PROJECTS IN PROGRESS

**IOWA STATE
UNIVERSITY**



Iowa State University // Feed Mill Complex

Ames, Iowa

Foreman: Dana Black and Dale Ganoe | **Leadman:** Joe Midkiff

**Amber
Wave**



Amber Wave // Wheat Protein Ingredients Facility

Phillipsburg, Kansas

Superintendent: Randy Durby and Patricio Dominguez-Rosas

General Foreman: James Beck | **Foreman:** Bradd Thompson

Leadman: Nathan Hazlewood, Andres Godho, Madison Mosley, Alfredo Corril, Juan Cervantes-Hernandez, and Emilio Garcia

UC
**UNITED
COOPERATIVE**
RELY ON US



United Cooperative // Dairy Feed Mill

Waupun, Wisconsin

Superintendent: Dennis Taggart | **General Foreman:** Bill Schoba, Fabian Gaytan-Reyes, Carlos Rivera-Castro, Nestor Badillo-Sepulveda, and Ismael Leija | **Foreman:** Severiano Yanez-Hernandez, Edgar Ugalde-Uglade, Julio Valdez, Arturo Prado, and Adan Garcia | **Leadman:** Juan Lopez-Perez, Luis Ugalde-Enriquez, Jose Orniso, Roberto Mendoza-Maldonado, Agustin Gomez, Cervando Pioquinto, Leonardo Figueroa-Pastrana, and Artemio Rios | **Crane Operator:** John Womack

**Country
View**
Family Farms



Country View Family Farms // Feed Mill

New Columbia, Pennsylvania

Superintendent: Robby Shell and Steve Somers | **General Foreman:** Eric Gay | **Foreman:** Mauro Gudino, Jose Ortiz-Benabe, Valentin Garcia, Bryan Hernandez, and Marco Morales | **Leadman:** Edgardo Herrera-Montes, Gilberto Morales, Luis Castillo-Lopez, Jose DeLaHoya, Rodolfo Olivares, and Jose Castaneda | **Field Engineer:** John Yount | **Crane Operator:** Bruce Chisolm

AGP



AGP // Storage Expansion

Port of Grays Harbor, Aberdeen, Washington

Superintendent: Russ Shady | **General Foreman:** Jim Stewart
Foreman: Erik Herrera and Martin Urenda | **Leadman:** Ramon Herrera-Martinez | **Crane Operator:** Mike Fertig

**STAR
OF THE
WEST**
MILLING CO.



Star of the West // Flour Mill

Ligonier, Indiana

Superintendent: Mike Taggart and Tony Mancillas | **General Foreman:** Sonny Williams | **Foreman:** Santiago Gomez-Fernandez and Jesus Ortega | **Leadman:** Juan Olvera-Damazo, Biron Valenzuela, and Juan Cisnerio-Velazquez

UPCOMING PROJECT



Miller Milling // Flour Mill Expansion
Saginaw, Texas

CONGRATULATIONS!

Congratulations to **Carlos Rivera** (General Foreman) and his wife **Zaira Rojo** on their marriage on July 14, 2023.

T&S CANADA

Todd & Sargent Canada celebrated the 1 year anniversary of the Winnipeg office on July 5, 2023. The team hosted a bar-b-que celebration and was joined by a few members of the Ames team.



T&S SUMMER ACTIVITIES

Todd & Sargent employees have had a busy summer! From company picnics to 22 employees and guests riding the Registers Annual Great Bike Ride Across Iowa (RAGBRAI) and more, everyone has enjoyed spending some time with their coworkers outside of their normal work day.



BBQ Competition



Golf Outing



Slow Pitch Softball Team



RAGBRAI Riders



Phillipsburg, KS Field Picnic



Lowell, MI Field Picnic



Waupun, WI Field Picnic



Ames, IA Office & Field Picnic



Sand Volleyball Team



2905 SE 5th Street
Ames, Iowa 50010

2023 SCHOLARSHIPS AWARDED

Since 1995, Todd & Sargent has offered educational scholarships each year to children of full-time T&S employees. T&S would like to congratulate the winners of the 2023 scholarship program: Hailee Christensen, Carleigh Evans, Maggie Fraher, and Yaretzi Mancillas. They each received a check for \$1,000 to use for educational expenses. Congratulations to all!



Hailee Christensen, daughter of **Matt Christensen** (Senior Project Manager), is attending Iowa State University, majoring in Chemistry.



Carleigh Evans, daughter of **Mike Evans** (Designer), is attending Minneapolis College of Art and Design, majoring in Illustration.



Maggie Fraher, daughter of **Ann Fraher** (Executive Assistant), is attending University of Iowa, majoring in Business Management.



Yaretzi Mancillas, daughter of **Tony Mancillas** (Superintendent), is attending Texas A&M International University, majoring in Kinesiology.

"Can Do" is Todd & Sargent's motto and came from a founding partner, Warren Sargent. In the 1960's, Warren was approached by a client who desperately needed help getting a facility up and running in time for harvest. Despite a full project load already, Warren was committed to helping and said "Can Do!" And we did. This philosophy lives on at T&S as a reminder that we as a company **Can Do** anything we set our minds to.

