

“Can Do” Review



UNITED COOPERATIVE // *Waupun, Wisconsin*

Construction is nearing completion at United Cooperative’s new dairy feed mill.

T&S slipformed the 8,000 ton per week feed mill in October 2022 and loadout structure in April 2023. The mill features both pelleting and flaking lines as well as a variety of different dairy feeds and mineral pre-mix. The finished product line includes tender blender mixers that allow molasses and fat applications downstream. Feed from this mill will be delivered via bulk feed trucks or sold as bagged feed to local farmers.

Todd & Sargent crew:

Superintendent: Dennis Taggart | **General Foreman:** Bill Schoba, Fabian Gaytan-Reyes, Carlos Rivera-Castro, Nestor Badillo-Sepulveda, and Ismael Leija | **Foreman:** Severiano Yanez-Hernandez, Edgar Ugalde-Ugalde, Julio Valdez, Arturo Prado, and Adan Garcia

Leadman: Juan Lopez-Perez, Luis Ugalde-Enriquez, Jose Osornio, Roberto Mendoza-Maldonado, Agustin Gomez, Gerardo Castaneda-Sandoval, Cervando Pioquinto, Leonardo Figueroa-Pastrana, Artemio Rios, and Edwin Montiel | **Crane Operator:** John Womack

THE NEXT 90 YEARS

Our 90th anniversary has given us a great opportunity to not only look back and appreciate our history but also celebrate the people, ideas, and progress that have led us to where we are today. Now, we look forward!

While we remain dedicated to our traditional core industries of grain, feed, and flour, we are also excited to use our talents—as we have throughout our history—to serve a growing number of related industries that feed and fuel the world.

With the hiring of Director of Industrial Projects Karl Kratzke in September, we are reinforcing our commitment to a number of industries that Todd & Sargent has served over the years, along with some new ones. Oilseed processing, edible oil refining, biofuels, pet food, malt processing, food ingredients, feed ingredients (and beyond) are all areas that T&S has experience in and we're positioning ourselves to better serve them as part of our growing "industrial" market. Why is this important? Prior to 1996 we had never built a flour mill; now flour milling represents roughly one-third of our business. I wonder where our company would be if we had never ventured into that new industry a quarter century ago! So, what is the next example of that? That's the question our Industrial team is excited to answer.

Additionally, the opening of our Canadian office in Winnipeg last year was designed to help us better serve our Canadian clients and team. While we've been building primarily grain storage facilities in Canada since our first project there in the 1960's, with our dedicated presence we are now poised to support expanded offerings in Canada across our full range of markets: grain, feed, flour, and industrial. I can't wait to see where that leads.

The thing that has me most excited about where we're heading is our people. We have worked incredibly hard to build a team across our entire organization that has not only the best technical talent in the industry but also the right attitude and values to do great things for our company and our industry, the right way. It will be so much fun to see this team continue to grow and develop.

As we now march toward 100 years, we're excited for what the future holds and look forward to going on that journey with you.



Jon Sargent, President & CEO



AgCertain - Boone, Iowa
Glycerin Plant



Hilmar Cheese - Dalhart, Texas
Permeate Drying Facility



Rahr Malting - Shakopee, Minnesota
Malt House Expansion

Scan the QR code to view T&S's
90th Anniversary video and booklet



<https://tsargent.com/90years/>

THANK YOU FOR A GREAT 2023!



Todd & Sargent team at 90th Celebration at the 2023 GEAPS Exchange



United Way Food Drive



90th Celebration at the 2023 IAOM Annual Conference



Interns touring Iowa State University Feed Mill project site



90th Celebration at Todd & Sargent's Ames Office



United Way Day of Caring Volunteer Group



Lowell, MI jobsite picnic



Todd & Sargent Superintendents Seminar



Phillipsburg, KS jobsite picnic



Waupun, WI jobsite picnic



Ames, IA office & jobsite picnic



Aberdeen, WA jobsite picnic



Ames Office Christmas Party at Sukup Endzone Club



No Shave November at Ames Office



Winnipeg Team Holiday Celebration at an Escape Room

EMPLOYEE SPOTLIGHT



**MARK
SCHEMSEL**
Structural Engineer

Tell us about your time with T&S.

I have been with T&S for over 17 years. After I graduated from Iowa State, I started here as an Engineer in Training – until I became a licensed structural engineer. I am currently licensed in 10 different states and will soon be working toward my Canadian license. I have enjoyed working for T&S over the years and look forward to many more years to come.

Tell us about your family.

My wife, Bethany, and I have been married for just over 9 years. We have three children – Aiden (16), Jackson (7), and Quinn (5). They are involved in bowling, art class, and dance, so they constantly keep us busy.

What are some of your hobbies/what do you like to do in your spare time?

I enjoy spending time with my family, golfing, watching movies/TV shows, and most recently I have started bow hunting.

What is your favorite project you have worked on and why?

My favorite project to work on was the feed mill in Holyoke, CO for Seaboard Foods. This was the first feed mill that I fully designed. I enjoyed working through some of the challenges involved with mill designs, and seeing the finished product was very rewarding.



**NESTOR
BADILLO**
*General Foreman
Waupun, WI*

Tell us about your time with T&S.

I started my career with T&S in 2020 in Simsboro, Louisiana.

Tell us about your family.

I have my two daughters Ariandnny and Keylani, 6 and 5 years old, and my wife, Erandi. They support me so I can continue to give my best at work and in my free time.

What are some of your hobbies/what do you like to do in your spare time?

I like to have a good time with my family in my free time. I enjoy going to the movies, trampolines, and taking my daughters to their ballet competitions. I also enjoy walking to the park, eating pizza, and more.

What is your favorite project you have worked on and why?

I feel very happy with all the projects that we have finished and there are many more ahead. I have done a lot and continue to learn more every day.

FOREMAN LEADERSHIP TRAINING

During the first week of December, a group of 12 T&S Foremen and General Foremen attended a leadership seminar at our Ames office. The group spent three days discussing jobsite processes, employee development, safety, and more. They also had hands-on demonstrations to further their knowledge and expertise as they continue to lead crews in the field. We look forward to watching this group, and all of our leadership, continue to grow!



MILESTONE ANNIVERSARIES

Celebrating our employees who recently reached anniversary milestones. Thank you for all your hard work and dedication to Todd & Sargent!

35 YEARS



Robert Clark
Drafting Leader

10 YEARS



Edgardo Herrera-Montes
Leadman

5 YEARS



Haley Frederick
Accounting Manager



Luis Castillo-Lopez
Leadman

1 YEAR

Chris McAulay	Project Manager	Michael Long	Laborer
Alfredo Corrill	Leadman	Catalina Cruz-Garcia	Laborer
Camilo Benitez-Garcia	Leadman	Jamie Martinez-Martinez	Laborer
Ridge Gray	Laborer	Eduardo Estrada-Gomez	Laborer
Jose Gonzales-Sanchez	Laborer	Henry Lopez-Lopez	Laborer
Fernando Hernandez	Laborer	Jerisha Garcia-Santiago	Laborer
Celestino Badillo	Laborer	Isaias Godho-Santiago	Laborer
Jose Guerrero	Laborer	Alexis Perez	Laborer
Jose Santiago	Laborer	Jose Garcia	Laborer
J. Asuncion Ugalde-Osornio	Laborer	Dalia Ortiz-Diaz	Laborer
Jose Hernandez	Laborer	Ismael Osornio-Hernandez	Laborer
Angel Martinez-Rodriguez	Laborer	Antonio Moreno	Laborer
Gustavo Lara	Laborer	Rodolfo Puentes	Laborer
Cesar Mendez-Ramirez	Laborer	Jeffery Brasher	Laborer
David Ventura-Lopez	Laborer	Jesus Garcia-Mejia	Laborer
Alberto Montoya	Laborer	Lizandro Garcia-Vazquez	Laborer
Ulises Montoya	Laborer	Amanda Ryder	Site Secretary
Lesman Benitez-Garcia	Laborer	Camila Pena-Gonzalez	Site Secretary
Sergio Benitez-Garcia	Laborer	Christen Williams	Site Secretary
Miguel Diaz	Laborer		

NEW COLUMBIA, PA SITE TOY DRIVE



The crew at the New Columbia, Pennsylvania jobsite participated in their local Toys for Tots toy drive. They came together to donate approximately 70 toys and a bike. Superintendents Robby Shell and Steve Somers delivered the toys to the



Pennsylvania state troopers on December 7, 2023. Thank you to the crew for supporting their local community!

PROJECTS IN PROGRESS



King Milling // Flour Mill Expansion
Lowell, Michigan

Superintendent: Epifanio Gudino | **General Foreman:** Ariel Lopez-Galindo | **Leadman:** Jorge Aguirre, Venancio Rojas-Ramirez, Camilo Benitez-Garcia, and Alberto Diaz



AGP // Grain Storage Expansion
Port of Grays Harbor, Aberdeen, Washington

Superintendent: Russ Shady | **General Foreman:** Jim Stewart
Foreman: Erik Herrera, Martin Urenda, and Esmerejildo Castaneda | **Leadman:** Ramon Herrera-Martinez and Nicolas Ceballos



Country View Family Farms // Feed Mill
New Columbia, Pennsylvania

Superintendent: Robby Shell and Steve Somers | **General Foreman:** Eric Gay | **Foreman:** Mauro Gudino, Jose Ortiz-Benabe, Valentin Garcia, Rodolfo Olivares, Bryan Hernandez, Marco Morales, Luis Fuentes-Romero, and Placido Chavez | **Leadman:** Edgardo Herrera-Montes, Gilberto Morales, Luis Castillo-Lopez, Jose DeLaHoya, and Jose Castaneda | **Crane Operator:** Mike Fertig



Star of the West // Flour Mill
Ligonier, Indiana

Superintendent: Randy Durby, Mike Taggart and Randy Durby
General Foreman: Sonny Williams | **Foreman:** Santiago Gomez-Fernandez, Dale Gano, Bradd Thompson, Jesus Ortega, Juan Cisneros, and Tyler Burbridge | **Leadman:** Nathan Hazlewood, Madison Mosley, Juan Olvera-Damazo, Alfredo Corril, Biron Valenzuela, Emilio Garcia, and Jesus Galaviz-Calderon
Crane Operator: Will Quick



Miller Milling



Miller Milling // Flour Mill Storage Expansion
Saginaw, Texas

Superintendent: Patricio Dominguez-Rosas | **Foreman:** Javier Colato | **Leadman:** Andres Godho, Jose Garcia, Daniel Roblero, and Juan Cervantes-Hernandez

TOP WORKPLACE 2023

Todd & Sargent was recently named a Top Workplace for 2023 by Iowa Top Workplaces and The Des Moines Register. The award is based on employee feedback gathered through a third-party survey that measures 15 culture drivers that are critical to the success of any organization including alignment, execution, and connection, to name a few. We are very honored to receive this designation as only 147 companies made this year's list. We have an awesome team of people and together we are excited to continue the great things we are doing as well as tackle areas of improvement as we work to keep getting better every day!



PROMOTIONS & NEW ROLES

Congratulations to the following individuals on their recent promotion!



Juan Cisneros
Foreman



Juan Olvera
Leadman



Nicolas Ceballos
Leadman



Daniel Roblero
Leadman



Jose Santiago
Leadman

NEW HIRES

Welcome to our newest T&S team members!



Eugene Kalupa
Preconstruction
Manager
Winnipeg, MB



Karl Kratzke
Director of
Industrial Projects
Minneapolis, MN



Heidi Haugstad
Accounting
Associate
Ames, IA



Sam Stecklein
Asst. Project
Manager
Ames, IA

CONGRATULATIONS!

Congratulations to **Austin Hill** (Drafter) and his fiancée **Maddie** on the birth of their daughter **Oaklyn Elizabeth** on September 20, 2023.



2905 SE 5th Street
Ames, Iowa 50010

Find T&S at these 2024 Conferences and Tradeshows

Exhibiting

International Production and
Processing Expo (**IPPE**)
Atlanta, GA – Jan. 30 - Feb. 1
Booth A1433

GEAPS Exchange
Kansas City, MO – Feb. 24 - 27
Booth 1625

IAOM Annual Conference
Salt Lake City, UT – April 16 - 18
Booth 314

C O G E I D N A S G G X X Q F
P C G S I L O P A E N N I M Y
X E B J N V N G L B H E V C L
M L T W T D X F T T T V R F O
A P L F L A U I L W T B U O K
J T N U O L O N A H T E O R T
H C L C Z O Y R K S L O J T P
N D E A R T D V E S H L O W B
O U K A N S A S C I T Y P O W
J L E P Q T B O I G C L M R O
H T P N L B A F T L E C I T P
C C Z X T C J E Y U P A D H R
G E S D F A Y B T W O E P P I
Y L L A E R T N O M C B X S F
Y G Z Z W V K M M R F Z F S N

Attending

Clean **Fuels** Conference
Fort Worth, TX – Feb. 5 - 8

National **Ethanol** Conference
San Diego, CA – Feb. 19 - 21

AOCS Annual Meeting & Expo
Montreal, QB – April 28 - May 1

Petfood Forum
Kansas City, MO – April 29 - May 1

FEW Carbon Capture &
Biofuels Summit
Minneapolis, MN – June 10 - 12

“Can Do” is Todd & Sargent’s motto and came from founding partner Warren Sargent. In the 1960’s, Warren was approached by a client who desperately needed help getting a facility up and running in time for harvest. Despite a full project load already, Warren was committed to helping and said “Can Do!” And we did. This philosophy lives on at T&S as a reminder that we as a company **Can Do** anything we set our minds to.

