

# “Can Do” Review



## AGP // *Grays Harbor, Aberdeen, Washington*

Construction of AGP’s storage silo expansion in the Port of Grays Harbor is now complete.

In June 2023, Todd & Sargent slipformed four 70’ diameter x 132’ tall grain/meal storage silos, bringing the total number of silos to 12. The export facility now has a total of 89,000 metric tons of storage. This project also included upgrades to the existing equipment. T&S constructed the existing facility – which consists of eight storage silos, four smaller shipping silos, and shipping and receiving systems – in 2010.

### **Todd & Sargent crew:**

**Superintendent:** Russ Shady | **General Foreman:** Jim Stewart | **Foreman:** Erik Herrera and Martin Urenda | **Leadman:** Ramon Herrera-Martinez

# REMEMBERING LEE SARGENT

Lee Sargent, 77, died unexpectedly Sunday, March 3, 2024 from a fall at his home in Ames.

Lee was born June 23, 1946, in Appleton, WI, the son of Warren and Margaret (Morgan) Sargent. His family moved to Pittsburgh, PA, and then briefly to Warren, PA, before settling in Ames, IA in 1958. Growing up, Lee enjoyed spending time at Clear Lake with his siblings and many first cousins at his grandparents' house on the lake. Lee graduated from Ames High in 1964. He was a great high school athlete, holding the State of Iowa pole vault record for several years. He wed his high school sweetheart, Sherry (Taylor) Sargent, on August 29, 1964.



Todd & Sargent was a major part of Lee's life. He started working for the company part-time while still in high school and was hired full-time after graduating from Iowa State University with a B.S. in Civil Engineering. Through his early career, Lee held the roles of Vice President of Engineering and Vice President of Operations. In 1983, he became President of Todd & Sargent and added the title of Chief Executive Officer in 1990. During his tenure, Lee led the company through much growth throughout both the United States and Canada. He retired in 2019 after more than 50 years with the company but remained active as Chairman of the Board. Through the years, Lee had affiliations with many groups including Construction Management Association, Associated Builders & Contractors, American Feed Industry Association, National Council of Examiners for Engineering and Surveying, Kansas State University Feed Science Advisory Board, and National Fire Protection Association 61 Board. Lee was also very active in both YPO and WPO which led to many amazing experiences and lasting relationships.



In spite of losing both of his children too young, Lee maintained his sense of humor and zeal for life. He and Sherry enjoyed spending the winter months in Scottsdale, AZ and traveling all over the world, including cruises to all seven continents. He was blessed with many great friends and loved the companionship of his Cavalier King Charles Spaniels. Lee was also an accomplished private pilot who enjoyed flying much of his adult life; he achieved the coveted goal of as many safe landings as takeoffs. He greatly enjoyed woodworking, golfing with friends, and more recently Lego which he would assemble and then disassemble to share with others. He was known for his impressive winning streaks when flipping coins for lunch bills, and for how well he told stories.

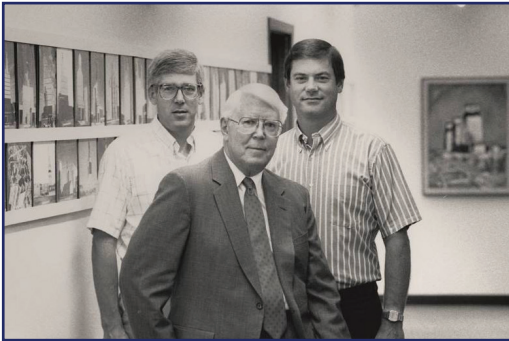
Lee is survived by his wife of 59 years, Sherry Sargent of Ames; sister, Ann (Rob) Samuels of Saint Louis, MO; brothers Phil (Susan) Sargent of Fraser, CO, and Dan (Pam) Sargent of Ames; and many nieces and nephews. He was preceded in death by his children Kurt Matthew Sargent in 1990 and Catherine Michelle Sargent in 2006.

Lee's legacy lives on in the structures he engineered, the company he built, and the lives he impacted as a friend and leader.





# NOTE FROM JON



It was a clear day on March 12—unseasonably warm—when we laid my uncle Lee to rest, next to both his children. Lee was never one to mope, it felt most appropriate to hold a celebration for him rather than a funeral. So after a beautiful outdoor service, 200+ of his closest friends, family, and colleagues convened at the Todd & Sargent office to remember Lee and share memories from the years they spent with him. They traveled in from Colorado, Arizona, Idaho, Florida, North Carolina, and beyond. More than a dozen T&S retirees came back to pay their respects. This all speaks to the impact that Lee had on so many throughout his life.

Lee first started working at Todd & Sargent part-time in 1962 while still in high school. Early on, Phil remembers working with his brother Lee in the warehouse and then on T&S projects building wood cribbed grain elevators in their teenage years. Lee's initial plan after graduating high school was to study medicine, but the foreign language requirement was not of interest to him so he switched to engineering! He followed in his father's footsteps as a talented structural engineer.

Lee took over as President at the age of 37, as the grain industry was entering a particularly difficult period primarily due to a government program that paid farmers to not grow grain because of a global glut and limited exports. Through his leadership he guided the company in new directions including the feed, pet food, flour, and renewable fuel industries, as well as expansion into Canada.

Phil and Lee created a great partnership that would successfully span decades, and while they did not always agree Phil remembers that there was never a fight or serious disagreement between them. Respect overruled all else. Together, along with a talented team throughout the company, they grew the company from \$10 million in annual revenue to a \$100+ million industry leader.

Despite enduring more tragedy than anyone ever should with both his children passing away unexpectedly years ago, Lee maintained a positive outlook to the end. He will be missed but never forgotten. We wish him the peace that he so deserves.

A large, stylized handwritten signature in blue ink that reads "Jon".

Jon Sargent, President & CEO

# EMPLOYEE SPOTLIGHT



**PETE  
CLAUSEN**  
*Drafting Leader*

## **Tell us about your time with T&S.**

I have been with T&S for over 19 years. I was a drafter for the first 8 or 9 years and am now a drafting leader.

## **Tell us about your family.**

I am married my wife Tanya since October 2010. We live in Ames and have three children: Giovanni (10), Hope (8), and Kane (4). Oh, and our rottweiler Onyx (3).

## **What are some of your hobbies/what do you like to do in your spare time?**

Spare time, what spare time? My extra time is spent taking kids to the park and different activities they are involved in. This year I would like to try and find some time to get out golfing a few times!

## **What is your favorite project you have worked on and why?**

It's hard to pick just one, having worked on so many different types of projects from feed mills, flour mills, a barley malting facility, cheese processing facility, grain shipping terminals, co-ops, and numerous types of grain storage. The malting plant was unique in that the building was two slips and the site was small, requiring a tower crane set inside one of the slips. I believe that is the only T&S project to have utilized a tower crane (shown to the right).



**ISMAEL ACOSTA-  
MARTINEZ**  
*General Foreman  
Morristown, IN*

## **Tell us about your time with T&S.**

I have been with T&S for 10 years. I started as a welder and worked my way up to General Foreman.

## **Tell us about your family.**

I have two sons; one is a US Marine and the other is an 8th grader. I am happily married to my wife of 20 plus years.

## **What are some of your hobbies/what do you like to do in your spare time?**

I enjoy fishing with my kids in my spare time. I also love to be at the beaches in Mexico!

## **What is your favorite project you have worked on and why?**

The Sanderson Farms project in Kinston, North Carolina would have to be my favorite job that I have worked on. It was the first facility I worked on, and it was absolutely amazing! Also because Sanderson Farms treated us very well while working on the project.



## PRESIDENT'S SAFETY AWARD

The Todd & Sargent Safety Committee is proud to announce the following recent recipients of the President's Safety Award. T&S Field employees receive this award, which includes a custom T&S belt buckle and hard hat sticker, every time they pass the milestone of having gone five years without receiving any safety-related discipline. Thank you to all of our people who are committed to working safely each day!

We are proud to recognize the safety accomplishments of each of the following employees:

Alicia Cifuentes-Perez  
Ariel Lopez Galindo  
Edgardo Herrera-Montes

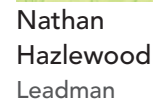
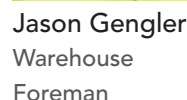
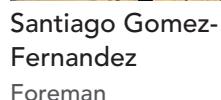
New Columbia, PA  
New Columbia, PA  
New Columbia, PA

Enrique Cabrera-Rosa  
Luis Castillo-Lopez  
Patricio Dominguez-Rosas

Ames, IA  
Mocksville, NC  
Saginaw, TX

Celebrating our employees who recently reached anniversary milestones. Thank you for all your hard work and dedication to Todd & Sargent!

Ramon Herrera-Martinez  
Leadman



Not Pictured: Steve Somers, Superintendent - 10 Years

## 1 YEAR

Paul Colvig  
Adam VanHaaften  
Kendall Osier  
Davis Hunt  
Brandon Easton  
Jarret Bierman  
Marco Morales  
Emilio Garcia  
Alejandro Lopez  
Salvador Gomez-Murillo  
Uzziel Hernandez-Garcia  
Obel Hernandez-Moreno  
Christian Vazquez  
Gustavo Ochoa  
Hugo Lara-Gonzalez  
Jose Pastrana  
Jose Jimenez-Rico  
Javier Espino-Lopez  
Jose Rojas-Ramirez  
Alfonso Estrada-Garcia  
Aureliano Rojas-Ramirez  
Andre Clarke  
Leonardo Alva-Najera  
Francisco Alva-Najera  
Hector Robles

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Hector Rojas-Resendiz  
Edgar Alvarado-Alvarez  
Leonel Rojas-Ramirez  
Felix Martinez-Martinez  
Marcelino Martinez-Martinez  
Omar Esquivel  
Edgar Rivera  
Arnol Carbajal-Mancias  
Manuel Juarez-Estrada  
Gilberto Zapata  
Jose Rosas  
Manuel Hernandez  
Juan Carmona-Perez  
Jair Ramirez-Carmona  
Emilliano Puentes  
Ricardo Montoya  
Juan Rojas-Ramirez  
Luis Corril-Gutierrez  
Jose Jimenez-Hernandez  
Carlos Lopez-Ibarra  
Adriana Guzman-Castro  
Jesus Olvera  
Robin Hernandez  
Esmeralda Baez

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# CONGRATULATIONS!

Congratulations to **Erik Herrera** (Foreman) and his wife Pamela Garcia Cavazos on the birth of their son Adrian on December 22, 2023.



# PROJECTS IN PROGRESS



**Country View Family Farms // Feed Mill**  
*New Columbia, Pennsylvania*

**Superintendent:** Robby Shell and Steve Somers | **General Foreman:** Jim Stewart and Ariel Lopez-Galindo | **Foreman:** Mauro Gudino, Dana Black, Jose Ortiz, Julio Valdez Jr., Rodolfo Olivares, Bryan Hernandez, Marco Morales, and Placido Chavez | **Leadman:** Juan Lopez, Edgardo Herrera, Jose DeLaHoya, Jose Castaneda, Venancio Rojas-Ramirez, Camilo Benitez, and Alberto Diaz | **Crane Operator:** Mike Fertig



**Star of the West // Flour Mill**  
*Ligonier, Indiana*

**Superintendent:** Randy Durby, Mike Taggart, and Russ Shady | **General Foreman:** James Beck and Sonny Williams | **Foreman:** Santiago Gomez-Fernandez, Erik Herrera, Dale Ganoe, Bradd Thompson, and Tyler Burbridge | **Leadman:** Ramon Herrera, Nathan Hazlewood, Madison Mosley, Joe Midkiff, Biron Valenzuela, Jeffrey Brasher, Emilio Garcia, and Jesus Galaviz | **Crane Operator:** Will Quick



**United Cooperative // Dairy Feed Mill**  
*Waupun, Wisconsin*

**Superintendent:** Dennis Taggart | **General Foreman:** Bill Schoba, Carlos Rivera, and Nestor Badillo | **Foreman:** Edgar Ugalde, and Severiano Yanez | **Leadman:** Jose Osornio, Roberto Mendoza, Agustin Gomez, Gerardo Castaneda-Sandoval, Leonardo Figueroa, and Artemio Rios



**Miller Milling // Flour Mill Storage Expansion**  
*Saginaw, Texas*

**Superintendent:** Patricio Dominguez-Rosas | **Foreman:** Javier Colato | **Leadman:** Andres Godho, Jose Garcia, Daniel Roblero, Alfredo Corril, and Juan Cervantes



**Wayne-Sanderson Farms // Meal Storage**  
*Mocksville, North Carolina*

**General Foreman:** Eric Gay | **Foreman:** Valentin Garcia | **Leadman:** Gilberto Morales, Luis Castillo, and Alejandro Lopez



**Bunge // Grain Storage**  
*Morristown, Indiana*

**Superintendent:** Tony Mancillas | **General Foreman:** Fabian Gaytan and Ismael Acosta-Martinez | **Foreman:** Jesus Ortega, Arturo Prado, and Adan Garcia | **Leadman:** Juan Olvera, Oliver Martinez-Franco, and Rolando Perez | **Crane Operator:** John Womack

# PROMOTIONS & NEW ROLES

Congratulations to the following individuals on their recent promotion or new role!



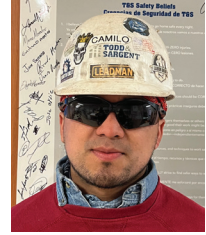
**Luke Sinclair**  
Asst. Project Manager



**Jesus Miguel Galaviz**  
Leadman



**Jeffrey Brasher**  
Leadman



**Camilo Benitez**  
Leadman



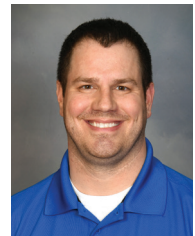
**Juan Cisneros**  
Asst. Project Manager



**Alejandro Lopez**  
Leadman



**Brandon Pochinco**  
Project Manager



**Mark Schemmel**  
Engineering Manager

# NEW HIRES

Welcome to our newest T&S team members!



**Patrick Pogwizd**  
Design Drafter  
Ames, IA



**Riley Owen**  
Design Drafter  
Ames, IA



**Will Pigg**  
Design Drafter  
Ames, IA



**Jake Eubanks**  
Engineering Drafter  
Ames, IA



**Casey Hutchings**  
Engineering Drafter  
Ames, IA



**Luis Olivares**  
Engineering Drafter  
Ames, IA



**Chris Salomon**  
Estimating Manager  
Ames, IA



**Niki Stade**  
Asst. Project Manager  
Winnipeg, MB



**Sandy Fodchuk**  
Office Manager  
Winnipeg, MB



**Joel Hildebrand**  
Project Manager  
Winnipeg, MB



**Dylan Anna**  
Sr. Project Manager  
- Industrial  
Buffalo, NY



**Joe Peterson**  
Pre-Construction  
Manager - Industrial  
West Palm Beach, FL





2905 SE 5th Street  
Ames, Iowa 50010



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## T&S BUILDING LEADERS

In September 2023, Todd & Sargent implemented a leadership development program called Building Leaders. The first class consisted of 12 employees who are in managerial roles from each department. These individuals learned about their own leadership style and how to work and create effective teams with those who have different leadership styles. To put this into action, the group was split into two teams and tasked with creating an action plan to better a process within the company, which they presented in February 2024.



The participants were, in the left picture, left to right, Brandon Norton (Pre-Construction Manager), Haley Fredrick (Accounting Manager), Brian Watson (Director of Project Management), Mark Schemmel (Engineering Manager), Paul Colvig (Design Manager), and Alex Orellana (Project Manager). In the right picture, left to right, Kyle Greenwood (Director of Field Operations), Matt Christensen (Sr. Project Manager), Jarret Bierman (Director of Construction), Kevin Baumhover (Senior Process Engineer), Kelly Taggart (Project Expediting Supervisor), and Ryan Bingaman (Project Manager).



"Can Do" is Todd & Sargent's motto and came from founding partner Warren Sargent. In the 1960's, Warren was approached by a client who desperately needed help getting a facility up and running in time for harvest. Despite a full project load already, Warren was committed to helping and said "Can Do!" And we did. This philosophy lives on at T&S as a reminder that we as a company **Can Do** anything we set our minds to.

