

“Can Do” Review



HEARTLAND COOPERATIVE // *Millerton, Iowa*

Construction of Heartland Cooperative’s new shuttle train loading facility in Millerton, Iowa is nearing completion.

The slipformed structure consists of four silos with 1,175,000 bushels of storage, a screenings bin, a 4,000 bushel rail loadout surge bin, two “off-spec” grain interstice bins, and a 82,600 bushel wet grain bin. Total storage is approximately 1,030,000 bushels. This facility includes three 30,000 BPH bucket elevators routing grain from the two truck receiving pits and a third auxiliary truck/rail unload pit to the top fill system. The facility also incorporates dust aspiration equipment, scalping, screening, and 80,000 BPH reclaim and rail loadout system. Considerations have also been made for Heartland Coop’s 7,000 BPH dryer system and steel bin storage annex.

Thank you to our crew as they complete another safe and successful project!

Todd & Sargent Crew:

Superintendent: Dennis Taggart and Nestor Badillo | **General Foreman:** Fabian Gaytan | **Foreman:** Severiano Yanez Hernandez, Edgar Ugalde Ugalde, Roberto Mendoza Maldonado, Arturo Prado, and Placido Chavez
Leadman: Juan Lopez Perez, Luis Ugalde Enriquez, Jose Gudino, Jorge Aguirre, Andres Gudino Rojo, Domingo Perez Diaz, and Gustavo Ochoa

Project Stats

Man Hours Worked to Date: 114,203 hours
Cubic Yards of Concrete Slipped: 4,395 CY
Rebar Used: 676 tons (1,352,376 lbs)

NOTE FROM JON

One of our values at Todd & Sargent is Get Better. We work hard to live this every day. We don't change things just to do them differently, but to do them better. One way we're working to get better is through what we call the T&S Way.

The projects we deliver for our clients are complex, and the process to deliver them is even more so. The T&S Way defines and outlines the way that we do things at T&S; it provides a framework for how we operate as a company. Why go to the trouble of putting this down on paper? We have centuries of combined experience... but if we don't document this knowledge, it simply exists in the minds of individuals. By capturing and organizing this knowledge, we can create a consistent, repeatable way to run our projects and our business that can be used by our entire team. Our goal with this tool is to create clarity for our people and provide a blueprint for best-in-class execution. The T&S Way was built from the ground up, with input gathered from throughout our company to determine how a project truly flows through T&S.

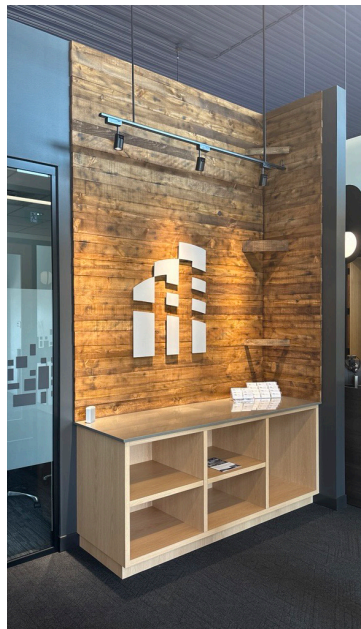
Establishing a consistent way of doing things allows us to leverage our collective knowledge and experience, and distill them down into the best way to execute our work. Some people fear that process and structure will stifle creativity; in fact, when applied correctly it's exactly the opposite. By spending time up front designing a world-class process, people can then focus on excellence in execution rather than trying to figure out the best way to do things each time. We have a team of highly talented people; figuring out as much as possible up front gives our people the freedom to use their creativity on things that are far more valuable (and enjoyable)—like building relationships, solving problems, and finding better ways to do what we do. This turbocharges our organization because it allows our people to spend their time, talent, and energy on the most important things. I'm excited to see where this takes us.



Jon Sargent, President & CEO

CANADIAN OFFICE

Todd & Sargent's new Canadian office is now open! This new space expanded the office by nearly 2,500 sq. ft., providing double the capacity to continue to grow our talented team. You can now find our Canadian team at Unit 6, 3 South Landing Drive, Oak Bluff, MB, R4G 0C4.



SUPERINTENDENTS SEMINAR

Todd & Sargent's Superintendents and leadership team met at the Ames office on May 13 and 14 for their annual Superintendents Seminar. During the meeting, Randy Durby was announced as Todd & Sargent's 2024 Superintendent of the Year. Randy received a custom trophy (pictured at right) and a check. In 2024, Randy's Ligonier crew worked a total of 204,607 manhours with a TRIR of 1.46. Tony Mancillas was named Runner-Up. Congratulations to both Randy and Tony!



Also during this year's seminar, three T&S General Foremen were promoted to Superintendent. We are pleased to announce Eric Gay, Nestor Badillo, and Sonny Williams as the newest in a long line of Todd & Sargent Superintendents. We look forward to seeing these men continue to lead successful projects for many years to come!



Eric Gay



Nestor Badillo



Sonny Williams



Kyle Greenwood, Randy Durby, and Pat Taggart



Kyle Greenwood, Pat Taggart, and Tony Mancillas

OTHER PROMOTIONS AND NEW ROLES

Congratulations to the following individuals on their recent promotion or new role!



Arturo Gutierrez
Leadman



Ryan Bingaman
Design & Engineering
Project Manager



Brandon Norton
Manager of Estimating
& Pre-Construction



EMPLOYEE SPOTLIGHT



ADAM MOELLER

*Pre-Construction
Manager*

Ames, IA

Tell us about your time with T&S.

I started at T&S in May of 2022. I was hired by Alex Kerrigan as an estimator and have since been promoted to Pre-Construction Manager.

Tell us about your family.

As most people know, I have a 7-year-old daughter, Millie. She's about to enter 2nd grade and plans to be a doctor/librarian/teacher/scientist/singer when she grows up. I recently got engaged to Jill. She has three great kids, so that will make for a busy place when we finally combine households.

What are some of your hobbies/what do you like to do in your spare time?

In my life outside of the office, I prioritize time with Millie. Outside of that, I run and rollerblade. This year I will participate in 16 different races. Also, I am a Cyclone fan. I have season tickets to football and traveled to Ireland to watch them play Kansas State University on August 23rd.

What is your favorite project you have worked on?

I had an enjoyable time putting together the Rose Hill workhouse and storage project. The in-house collaboration with the many brilliant minds T&S employs along with getting to work for such an enjoyable owner and with some really good vendors/suppliers who made the entire process a pleasure.

"Adam's constant endeavor to learn and improve both the industries we serve and the processes we use has been a great benefit for Todd & Sargent, and I believe will continue to benefit all of those with whom he interacts for years to come! I'm thankful to have Adam on our team!"

- Alex Kerrigan, VP - Project Development



**BRYAN
HERNANDEZ**

Foreman

Albert Lea, MN

Tell us about your time with T&S.

I've been with T&S for 13 years. Thanks to the superintendents and general foremen, I have learned a lot from them.

Tell us about your family.

I have 4 children, and I spend my free time fishing with them.

What are some of your hobbies/what do you like to do in your spare time?

I like automotive mechanics and I also enjoy football with my kids.

What is your favorite project you have worked on?

I've loved all the projects because in each one I've learned many new things.

"Bryan is a key asset on my crew. He consistently thinks ahead, takes initiative, and is always looking for opportunities to grow within the company. He's a solid carpenter, a top-notch millwright, and even brings value to the team with his cooking skills."

- Robby Shell, Superintendent

MILESTONE ANNIVERSARIES

Celebrating our employees who recently reached anniversary milestones. Thank you for all your hard work and dedication to Todd & Sargent!

30 YEARS



Mike Evans
Design Leader

30 YEARS



Epifanio Gudino
Superintendent

20 YEARS



Kyle Greenwood
Director of Field Operations

1 YEAR

Dylan Anna
Joe Peterson
Ella Zapata
Tom Szentag
Larry Spellerberg
Ian Modin
Clint Spraggs
Ryan Mansell
Nathan Cail
Leland Bramley
Steve Matsalla
Colin Pollock
Dale Steinke
Brad Pond
Brett Rowe
Kyle Muzzerall
Brad Boa
Lyle Acorn
Alain Dore
Jordan Van Aert
Cory Stasiuk
Gordon Mitschke
Yahir Mendez
Pedro Vargaz
Diego Garcia
Courtney Greenwood
Alby Perez
Marissa Skay

Sr. Project Manager
Pre-Construction Manager
Design Drafter
Assistant Project Manager
Structural Engineer
Superintendent
Superintendent
Foreman
Foreman
Foreman
Foreman
Foreman
Millwright
Welder
Welder
Welder
Welder
Carpenter
Carpenter
Skilled Trades
Skilled Trades
Laborer
Laborer
Laborer
Site Administrator
Field Secretary
Field Secretary

CONGRATULATIONS!

Congratulations to **Haley Frederick** (Accounting Manager) and her husband Drew on the birth of their son Quinton Allen on May 9, 2025.

Congratulations to **Dylan Anna** (Sr. Project Manager - Industrial) and his wife Emily on the birth of their daughter Grace Margaret on June 11, 2025.

Congratulations to **Karl Kratzke** (Director of Industrial Projects) and his wife Katharine on the birth of their daughter Ayla Wren on July 31, 2025.

Congratulations to **Sam Stecklein** (Assistant Project Manager) and his wife Julia on their marriage on May 10, 2025.

Congratulations to **Joe Peterson** (Pre-Construction Manager - Industrial) and his wife Jaimie on their marriage on June 28, 2025.

Congratulations to **Maddie (Casady) Flack** (Marketing Coordinator) and her husband Brenden on their marriage on July 19, 2025.

NEW HIRES

Welcome to our newest T&S team members!



Dawson Teune
Estimator
Ames, IA



Christian Erwin
Rotational Program -
On-Site Field Engineer
Albert Lea, MN / Ames, IA



Jordan England
Drafter
Ames, IA



Tim Hill
Safety Director
Ames, IA



Jacob Van Brocklin
Drafter
Ames, IA

PROJECTS IN PROGRESS



House of Raeford // Grain Storage & Receiving
Rose Hill, North Carolina

Superintendent: Epifanio Gudino | **General Foreman:** Ariel Lopez Galindo | **Foreman:** Jose Ortiz Benabe, Rodolfo Olivares, and Luis Fuentes Romero | **Leadman:** Venancio Rojas Ramirez, Camilo Benitez-Garcia, Alberto Diaz, and Jose Rosas | **Crane Operator:** John Womack



Parrish & Heimbecker // Flour Mill
Red Deer, Alberta

Superintendent: Garth Killbery, Jamie McCulligh, Clint Spraggs, Lyndon Fehr, and Ian Modin | **General Foreman:** Steven Matsalla and Jabin Nicolas | **Foreman:** Shawn Ohlman, Joseph Sass, Leland Bramley, Nathan Cail, Dale Steinke, Ryan Mansell, Colin Pollock, Daniel Sutherland, Samuel Buchanan, and Pat Boisvert | **Safety Officer:** Sheldon Geddes



Miller Milling // Storage Expansion & Equipment Install
Saginaw, Texas

Superintendent: Patricio Dominguez Rosas and Mike Taggart | **Foreman:** Julio Valdez Jr. and Javier Colato | **Leadman:** Andres Godho, Jose Garcia, Daniel Roblero, Alfredo Corril, Juan Cervantes, Cristian Vazquez, and Hernan Cortez Alberto



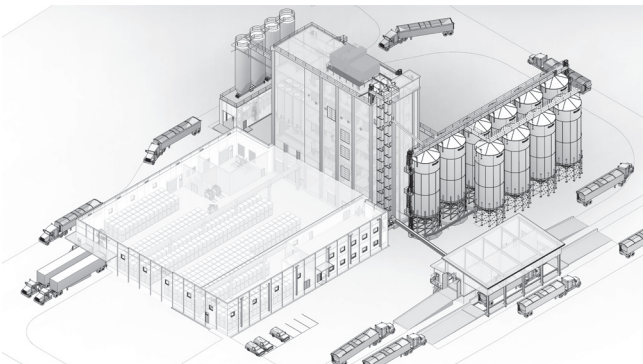
Star of the West // Flour Mill
Ligonier, Indiana

Superintendent: Randy Durby and Sonny Williams | **General Foreman:** James Beck | **Foreman:** Santiago Gomez Fernandez | **Leadman:** Biron Valenzuela, Javier Espino Lopez, Jesus Galaviz Calderon, and Arturo Gutierrez | **Crane Operator:** Will Quick



Wayne-Sanderson Farms // Pellet Line Install *Collins, Mississippi*

Superintendent: Eric Gay | **Foreman:** Mauro Gudino, Erik Herrera, Valentin Garcia, and Martin Urenda | **Leadman:** Ramon Herrera Martinez, Gilberto Morales, Luis Castillo Lopez, Alejandro Lopez, Leonardo Figueroa Pastrana, and Rolando Perez Soriano



Green Acres Milling // Oat Processing Facility *Albert Lea, Minnesota*

Superintendent: Robby Shell | **General Foreman:** Carlos Rivera | **Foreman:** Bryan Hernandez, Marco Morales, and Bradd Thompson | **Leadman:** Edgardo Herrera Montes, Jose Orsornio, Gerardo Castaneda Sandoval, Nathan Hazlewood, Jeffery Brasher, and Emilio Garcia | **Crane Operator:** Mike Fertig | **Field Engineer:** Christian Erwin



The DeLong Co. // Grain Storage Expansion *Port of Milwaukee, Wisconsin*

Superintendent: Tony Mancillas | **General Foreman:** Ismael Acosta Martinez | **Foreman:** Jesus Ortega and Adan Garcia | **Leadman:** Miguel Bautista, Juan Olvera Damazo, Oliver Martinez Franco, and Jose Gonzalez Sanchez





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Midnight Madness 5K

Front: Seana Godbold, Brian Watson, Riley Owen, Jon Sargent, Emma Moritz, and Adam Moeller;
Back: Caryn Watson, Kennedy Nelson, Carson Lambert, Chelle Thys, Mason Clark, Justin Turnbull, Ivan Orozco, and Jacob Michealson



Sand Volleyball Team

Front: Carleigh Evans, Chelle Thys, and Sydney Chicos;
Back: Heidi McDougall, Mike Evans, Kristen Black, Riley Owen, Mason Clark, and Austin Nolley
Not Pictured: Austin Hill

Summer Fun



Summer Interns at Millerton, IA Jobsite

Kennedy Nelson, Chelle Thys, Justin Turnbull, Mason Clark, Sean Steinbrech, Kaden Kuntz, Dawson Assink, Ivan Orozco, and Kendall Twedt
Not Pictured: Sam Hintermeister and Todd Whelan



Ligonier, IN Jobsite Picnic

T&S's Ligonier crew with their families



Slow Pitch Softball Team

Front: Dawson Teune, Hunter Chamberlin, Chase Chamberlin, Max Drancik, and Dillon Hall; Back: Terry Stover, Jake Maffett, Mark Schemmel, Andrew Black, Josh Schneider, and Kelly Taggart | Not Pictured: Alan Smith, Austin Nolley, Daniel Borkowski, Matt Christensen, Sam Stecklein, Luke Sinclair, and Wyatt Sinclair



Gladiator Challenge

Front: Luke Sinclair, Kristen Black, Andrew Black, Faye Murray, Adam Moeller, and Jill Peters; Back: Jon Sargent, Ryan Bingaman, and Matt Christensen

DID YOU KNOW?

Todd & Sargent's first company softball team was assembled in 1976. Recreational sports continue to serve as fun after-hours activities for T&S employees, with an average of 30 employees participating in slow pitch softball, sand volleyball, and basketball each year.

